



## American shares IPO at BCS (Santiago Stock Exchange)



Last May 24th on the trading floor of the Santiago Stock Exchange, the IPO of the first sixteen American companies sponsored by Deutsche Securities Stockbrokers, a limited liability company, took place. This registration enables these issues to be traded on the Santiago Stock Exchange as well as in the Chilean Electronic Stock Market, being held in custody by DCV.

The registration was performed in the Superintendence of Securities and Insurance in Chile authorizing the quotation of shares already in existence in the market of origin in order to grant to the Chilean investor access to the principal foreign shares.

New York Stock Exchange (NYSE). This market was driven by a strategic alliance between DCV, Deutsche Bank Group and the Chilean Stock Exchange and Electronic Stock Market, as from December 2009, owing to the registration and authorization to quote in Chile 25 ETFs of BlackRock. During recent years the operating capacity and quantity of listed ETFs has increased, which currently has reached 82, granting Chilean investors access to the main equity and fixed income international markets through passive strategies of the best-known worldwide principal indexes

Among the new available shareholdings, the following companies are to be highlighted; within the technology area, companies such as Apple, Google or Microsoft, within the financial area companies such as Citigroup,

SIXTEEN NEW AMERICAN COMPANIES WERE LISTED ON THE CHILEAN FOREIGN STOCK MARKET, SPONSORED BY DEUTSCHE SECURITIES STOCKBROKERS AND IN CUSTODY WITH DCV.

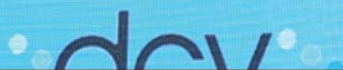
The Chilean foreign securities market is represented by a trading platform, which grants the Chilean public the possibility of purchasing or selling foreign securities (such as shares and ETFs (Exchange-Traded Funds)) through their usual stock broker, with no need of opening accounts abroad. Due to an efficient settlement mechanism through DCV, the Chilean markets (Stock Exchange and Electronic Market) are currently linked to the world's principal stock markets, for example to the

JP Morgan Chase or Bank of American Corporation, within the oil area, companies such as Exxon Mobil Corporation, as well as several other leading and well known companies recognized within their own sector such as General Electric, Procter & Gamble, Wal-Mart and Pfizer.& Gamble, Wal-Mart y Pfizer.

Deutsche Securities is the first local sponsor that brings American share issues to the national market thus



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widening the instruments offered for investors in Chile. Claudio Curtius, Latin American Global Transaction Banking Director of Deutsche Bank says: "this re-launch of the Foreign Chilean Stock Market, which shall facilitate the operation of several American share issues recognized from Chile, represents an excellent opportunity for the local investor to broaden its investment portfolio, with no need of opening accounts abroad".

Fernando Yáñez, DCV General Manager, remarks "this is undoubtedly an aid in enhancing instruments offered for the national market. Furthermore, for DCV this shows the confidence that the players have by choosing us for the custody of these shares".

### New Equity Issues List

Apple Inc.

AT & T Inc.

Bank of America Corporation

Caterpillar Inc.

Citigroup Inc.

Exxon Mobil Corporation

General Electric Company

Google Inc.

Halliburton Company

JPMorgan Chase & Co.

Microsoft Corporation

Newmont Mining Corporation

Peabody Energy Corporation

Pfizer Inc.

The Procter & Gamble Company

Wal-Mart Stores



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